

SECURITIES A

SECURITIES AND EXCHANGE CONTRIVAL AUDITED REPORT

Washington, D.

OMB APPROVAL OMB Number: 3235-0123 Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

RECEIVED DEC 1 8 2003

DIVISION OF MARKET REGULATION

FACING PAGE

FORM X-17A-5 PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _	7/1/02	AND ENDING	6/30/03	
REPORT TOR THE PERIOD BEGINNING	MM/DD/YY	AND ENDING	MM/DD/Y	Y
A. REC	GISTRANT IDENTIF	CATION		
NAME OF BROKER-DEALER: FFP Securities ADDRESS OF PRINCIPAL PLACE OF BUS		Pov No.)	OFFICIAL US	
15455 Gmway	(No. and Street)	BOX NO.)		
St. Louis	Mo		63017-	2022
(City)	(State)		(Zip Code)	
B. ACC	COUNTANT IDENTI	FICATION	(Area Code — Telephone	: No.)
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained	in this Report*		
	borne LLC			
	ne — if individual, state last, first, mi	ddle name)		
(Address)	(City)	(State)		Zip Code)
CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in United	States or any of its posses	ssions.	ROCESSED	k.
	FOR OFFICIAL USE ONLY		THOMSON FINANCIAL	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountak must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)

FINANCIAL STATEMENT

FFP SECURITIES, INC. Chesterfield, MO

June 30, 2003

Table of Contents

	<u>Exhibit</u>
Auditors' Report	A
Financial Statement	
Statement of Financial Condition	B
Statement of Income	C
Statement of Changes in Stockholder's Equity	D
Statement of Cash Flows	
Notes to Financial Statement	
Supplementary Information	
Reconciliation of Audited and Unaudited	
Net Capital	G
Independent Auditors' Report on Internal	
Control Required by SEC Rule 17a-5	Н
	Schedule #
Supplementary Schedules	
Computation of Net Capital Audited	I
Payments made to the SIPC	II
Exemptive Provision Under Rule 15c3-1 of the SEC	III



INDEPENDENT AUDITORS' REPORT

To the Board of Directors FFP Securities, Inc. Chesterfield, Missouri

We have audited the accompanying statement of financial condition of **FFP Securities**, **Inc.** (the Company) as of June 30, 2003 and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of FFP Securities, Inc. as of June 30, 2003, and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statement taken as a whole. The information contained in Schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic financial statement, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statement and, in our opinion, is fairly stated in all material respects in relation to the basic financial statement taken as a whole.

Prítchard, Osborne, LLC

Pritchard, Osborne, LLC August 22, 2003

Exhibit A

MISSOURI
231 South Bemiston
Suite 1120
St. Louis, MO 63105
T 314.862.6655
F 314.862.5704
pollcstl@pritchardosborne.com

ILLINOIS
1365 East Union Ave.
P.O. Box 307
Litchfield, IL 62056
T 217.324.6611
F 217.324.6616
pollc@pritchardosborne.com

STATEMENT OF FINANCIAL CONDITION

June 30, 2003

ASSETS		
Cash	\$	1,379,007
Deposits with clearing organizations		100,000
Receivable from clearing organizations		2,867
Commissions and concessions receivable		1,280,965
Securities owned:		, ,
Marketable, at market value		251,530
Total assets	\$	3,014,369
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Payable to parent company	\$	927,048
	Ψ	,
Commissions and concessions payable		1,111,958
Total liabilities		2,039,006
Stockholder's equity:		
Common stock, \$1 par value, authorized 1,000,000		
shares, issued 283,502 shares		283,502
Additional paid in capital		650,000
Retained earnings		41,861
Total stockholder's equity		975,363
Total liabilities and stockholder's equity	\$	3,014,369

The accompanying notes are an integral part of these financial statements.

STATEMENT OF INCOME

For the Year Ended June 30, 2003

Income	
Commissions and concessions	\$ 36,098,967
Interest and dividends	34,172
Total income	36,133,139
Expenses	
Commission and concessions – registered representatives	30,891,763
Commissions and concessions – parent company override	5,234,876
Investment loss	6,500
Total expenses	36,133,139
Income before income taxes	None
Provision for income taxes	None
Net income	\$ None
Basic and diluted earnings per share	\$ None

The accompanying notes are an integral part of these financial statements.

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

For the Year Ended June 30, 2003

	Common Stock									
	No. of Shares	<u>P</u>	Par Value		Paid in <u>Capital</u>		Retained <u>Earnings</u>		Total	
Balance June 30, 2002	283,502	\$	283,502	\$	650,000	\$	41,861	\$	975,363	
Shares issued	0		0		0		0		0	
Net Income	0		0		0		0		0	
Dividends paid	0		0		0		0		0	
Capital contributions	0		0		0		0		0	
Balance June 30, 2003	283,502	\$	283,502	<u>\$</u>	650,000	<u>\$</u>	41,861	<u>\$</u>	975,363	

The accompanying notes are an integral part of these financial statements.

Exhibit D

STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2003

Cash Flows From Operating Activities: Net income Adjustments to reconcile net income to net cash used in operating activities:	\$	None
operating activities: Net decrease in commissions and concessions receivable Net (decrease) in commissions and concessions payable		369,488 (338,544)
Cash provided from operating activities		30,945
Cash Flows From Investing Activities:		
Unrecognized loss from decrease in value of marketable		
equity securities		7,381
Cash provided from investing activities		7,381
Cash Flows From Financing Activities:		
Cash provided from financing activities		None
Net change in cash		39,326
Cash At Beginning Of Year		1,340,681
Cash At End Of Year	<u>\$</u>	1,379,007

The accompanying notes are an integral part of these financial statements.

Exhibit E

NOTES TO FINANCIAL STATEMENTS

June 30, 2003

Note 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Business

The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Security Dealers (NASD). The Company is a Missouri corporation that is a wholly-owned subsidiary of First Financial Planners, Inc. (Parent).

Recognition of Revenue and Expenses

Commission and concession revenues are derived primarily from the sale of mutual funds, limited partnerships, variable annuities, stock, and life insurance. The Company pays out 100% of all commissions and concessions to the brokers of FFP Securities, Inc. and as an override to its parent company.

Income Taxes

A consolidated tax return is filed with First Financial Planners, Inc. No provision for taxes is provided on FFP Securities, Inc.'s financial statements.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 2 - RELATED PARTY TRANSACTIONS

FFP Securities, Inc. is a wholly-owned subsidiary of First Financial Planners, Inc. The parent company pays for all expenses and provides all services (including accounting and management) to FFP Securities, Inc. Some of the brokers of FFP Securities, Inc. are also stockholders of First Financial Planners, Inc. No accounting recognition has been given to these transactions.

Note 3 - <u>LITIGATION AND CONTINGENT LIABILITIES</u>

Multi-State Global Resolution Agreement

Multi State Global Resolution Agreement for First Financial Planners, Inc., FFP Securities, Inc. and FFP Advisory Services, Inc. On September 2, 1999, the company entered into an agreement with 35 state Security Divisions to correct certain supervisory deficiencies. This agreement contains several requirements for First Financial Planners and its subsidiaries. The parent company must maintain a five-person board of directors, three of which will be wholly independent of FFP and its subsidiaries. It also directs the company to deposit into a Subordinated Note Reserve Fund certain monthly sums according to a contribution schedule until the principal and interest of all FFP subordinated notes have been satisfied. The company is also directed to establish a segregated Note Interest Reserve Account into which FFP shall deposit monthly sums that are necessary to meet one month's interest due under the FFP subordinated notes and FFP collateralized notes. The agreement also directs a portion of any future refinancing of the corporate headquarters to be applied

NOTES TO FINANCIAL STATEMENTS

(continued)

June 30, 2003

Note 3 - <u>LITIGATION AND CONTINGENT LIABILITIES</u> (Continued)

Multi-State Global Resolution Agreement (continued)

against the FFP subordinated notes or contributed to the aforementioned funds. After the sale of the corporate office building in November 2000, FFP complied with this provision. The company for a period of two years shall also employ an in-house general counsel, maintain a staff of compliance officers adequate to the number of its agents and advisors, retain the services of a law firm to conduct an examination of its Compliance Department, retain a securities compliance expert to work with FFP's Compliance Department to enhance same, and retain independent certified public accountants to effectuate a comprehensive audit of all private securities products issued by FFP and its subsidiaries. The company as of the date of these financial statements has either met or exceeded all requirements stipulated by the agreement.

Contingencies

The Company, together with various other individuals (primarily Registered Representatives), has been named as a defendant in various actions. Most of the claims involve complex issues, such as investment suitability, selling away, FFP supervision, or other investment issues, and will generally be disposed of through a NASD recommended arbitration process. At the time of disposition, the actual cost of a claim, net of insurance proceeds, and including attorney fees, arbitration or court costs and damages, will be accounted for by the parent company, First Financial Planners, Inc. Management believes the accrued amount recorded on the parent's accounting records as of June 30, 2003 is adequate to cover the future costs associated with arbitration cases, litigation and customer complaints that existed as of that date.

Note 4 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At June 30, 2003 the Company had net capital of \$901,776 which was \$765,842 in excess of its required net capital of \$135,934.

The Company's aggregate indebtedness to net capital is 2.26 to 1.

Note 5 - STATEMENT OF CASH FLOWS

For purposes of the statement of cash flows, FFP Securities, Inc. considers all highly liquid debt instruments purchased with maturity of ninety days or less to be cash equivalents.

NOTES TO FINANCIAL STATEMENTS

(continued)

June 30, 2003

Note 6 – SECURITIES INVESTOR PROTECTION CORPORATION

FFP Securities, Inc. is a member of the Securities Investor Protection Corporation and has filed all assessment forms as required.

Note 7 - AGREEMENTS WITH CLEARING ORGANIZATIONS

FFP Securities, Inc. has fully-disclosed clearing agreements with Wexford Clearing Corporation and Pershing Clearing Corp., Inc. which require compliance with various terms by both parties. FFP Securities, Inc. has a \$2,867 deposit with Wexford Clearing Corporation and a \$100,000 deposit with Pershing Clearing Corp., Inc.

Note 8 - INVESTMENTS

All investments are considered trading securities and are carried at market value in compliance with FASB 115. Increases and decreases to market value are recorded to investment income throughout the year. Due to market conditions, the value of these investments had increased to \$258,916.44 as of August 22, 2003.

Reconciliation of the Computation of Net Capital
Under Rule 15C3-1
and
the Computation for Determination of the Reserve
Requirements under Exhibit A of Rule 15C3

June 30, 2003

No difference exists between the audited and unaudited determination of net capital.



August 22, 2003

To the Board of Directors FFP Securities, Inc. St. Louis, Missouri

In planning and performing our audit of the financial statements and supplemental schedules of **FFP Securities**, **Inc.** (the Company), for the year ended June 30, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objective of the practices and procedures listed in the preceding paragraph.

Exhibit H

MISSOURI
231 South Bemiston
Suite 1120
St. Louis, MO 63105
T 314.862.6655
F 314.862.5704
pollcstl@pritchardosborne.com

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2003, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Pritchard, Osborne, LLC

Pritchard, Osborne, LLC Certified Public Accountants

Exhibit H (continued)

COMPUTATION OF NET CAPITAL UNDER RULE 15c-3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

June 30, 2003

NET CAPITAL Total Shareholders' Equity Deduct shareholders' equity not allowable for net capital	\$	975,363 (43,402)
Total shareholders' equity qualified for net capital	\$	931,961
Net Capital before haircuts on securities positions	\$	931,961
Haircuts on securities [computed, where applicable, pursuant to rule 15c3-1(f)]		(30,185)
Net Capital	\$	901,776
AGGREGATE INDEBTEDNESS Items included in statement of financial condition payable to brokers and dealers Other accounts payable and accrued expenses	\$	1,111,958 927,048
Total aggregate indebtedness	<u>\$</u>	2,039,006
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		
Minimum net capital required	\$	135,934
Excess net capital at 1500%	\$	595,924
Excess net capital at 1000%	\$	697,875
Ratio: Aggregate indebtedness to net capital 2.26 to 1		
RECONCILIATION WITH CORPORATION'S COMPUTATION		
(included in Part IIA of Form X-17A-5 as of June 30, 2003) Net Capital, as reported in Corporation's Part IIA (unaudited) Focus Report Net Capital per above	\$ \$	135,934 135,934
COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT		
Not applicable		

Schedule I

SECURITIES AND EXCHANGE COMMISSION RULE 17A-5(E)(4) GENERAL ASSESSMENT (SIPC-4) ACCOMPANYING SCHEDULE

June 30, 2003

None -- No Payment Required.

EXEMPTION PROVISION UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

June 30, 2003

No customer accounts are carried by FFP Securities, Inc. All customer transactions are cleared through Wexford Clearing Corporation and Pershing Clearing Services, Inc. on a fully-disclosed basis.

Information Relating to Possession of Control Requirements under Rule 15C3-3 of the Securities and Exchange Commission

Not Applicable

Computation for Determination of Reserve Requirements under Rule 15C3-3 of the Securities and Exchange Commission

Not Applicable

Schedule of Segregation Requirements and Funds in Segregation for Customer's regulated commodity futures and options accounts

Not Applicable